

### MEMBERSHIP CATEGORIES AND HOW MEMBERSHIP DUES ARE CALCULATED

#### PRODUCER MEMBER

**Eligibility:** Manufacturer of forgings in **North America**

**DUES:** Producer member dues are based on a **3-year average of forging sales in North America**

- Forging sales for custom forging producers are defined as the actual or estimated value of all impression die, open die, and seamless rolled ring forgings produced regardless of processing temperature, material, work-piece format, or deformation rates.
- Sales reported should include forgings made for all uses, including captive products, catalog items, assemblies, government contract sales, and all other end-use markets.
- Forging sales reported should include the added value for cleaning, coining, heat treating, and inspecting commonly associated with forging operations.
- **Producers of non-custom forgings** - those products that are standard in nature, sold through a catalog, or produced for internal or captive use are asked to estimate the value of forging content in parts produced and report that amount for FIA dues purposes. This excludes extensive machining, finishing, and other non-forging costs, which generally comprise a substantial amount of such a product's final selling price.
- **Estimates of forging value to report are satisfactory. Extensive calculations are not intended.** Membership dues can be calculated for a PRODUCER member from the tiers below. **THE AMOUNTS BELOW ARE ALL IN UNITED STATES DOLLARS.**

ANNUAL FORGING SALES: (3-YEAR AVERAGE)	DUES RATE
Less Than \$1 Million	\$2,221/Year (Minimum Dues)
\$1 Million to \$2.99 Million	\$2,221/Year (+.7575/\$1,000 Sales>\$1 Million)
\$3 Million to \$4.99 Million	\$3,736/Year (+.6870/\$1,000 Sales>\$3 Million)
\$5 Million to \$7.49 Million	\$5,110/Year (+.6012/\$1,000 Sales>\$5 Million)
\$7.5 Million to \$9.99 Million	\$6,613/Year (+.2616/\$1,000 Sales>\$7.5 Million)
\$10 Million to \$19.99 Million	\$7,267/Year (+.1503/\$1,000 Sales>\$10 Million)
\$20 Million to \$39.99 Million	\$8,770/Year (+.07575/\$1,000 Sales>\$20 Million)
\$40 Million to \$59.99 Million	\$10,285/Year (+.03595/\$1,000 Sales>\$40 Million)
\$60 Million to \$79.99 Million	\$11,004/Year (+.01925/\$1,000 Sales>\$60 Million)
\$80 Million to \$99.99 Million	\$11,389/Year (+.0199/\$1,000 Sales>\$80 Million)
\$100 Million to \$124.99 Million	\$11,787/Year (+.02364/\$1,000 Sales>\$100 Million)
\$125 Million to \$174.99 Million	\$12,378/Year (+.0131/\$1,000 Sales>\$125 Million)
\$175 Million to \$249.99 Million	\$13,033/Year (+.00959/\$1,000 Sales>\$175 Million)
\$250 Million to \$349.99 Million	\$13,752/Year (+.00654/\$1,000 Sales>\$250 Million)
\$350 Million and Greater	\$14,406/Year

\* FIA membership dues are renewed automatically at the start of FIA's fiscal year on June 1st unless FIA is notified in writing of cancellation. Membership dues are billed annually on June 1st. Payment is preferred in full upon receipt but may be submitted in two installments: 50% installment is due upon receipt, and the remaining balance is due by December 1st.

<b>METALS FORGED:</b> <hr/> <hr/> <hr/>	<b>FORGING PROCESS USED:</b> (check all that apply) <input type="checkbox"/> Impression Die <input type="checkbox"/> Open Die <input type="checkbox"/> Rolled Rings <input type="checkbox"/> Cold Forging	<b>FORGING PRODUCTION:</b> (Estimates acceptable) _____ % Custom Forging (job shop) _____ % Catalog/Standard Forged Product _____ % Captive Forging 100%
<b>FORGING EQUIPMENT OPERATED:</b> <input type="checkbox"/> Hammers <input type="checkbox"/> Presses <input type="checkbox"/> Upsetters <input type="checkbox"/> Impactors <input type="checkbox"/> Ring Rollers	<b>MAJOR MARKETS SERVED:</b> <input type="checkbox"/> Aerospace <input type="checkbox"/> Automotive & Truck <input type="checkbox"/> Defense <input type="checkbox"/> Hardware & Tools <input type="checkbox"/> Industrial Equipment <input type="checkbox"/> Medical <input type="checkbox"/> Off-Highway & Agriculture <input type="checkbox"/> Oil Field <input type="checkbox"/> Power Generation <input type="checkbox"/> Railroad	



# MEMBERSHIP APPLICATION

## Supplier

### MEMBERSHIP CATEGORIES AND HOW MEMBERSHIP DUES ARE CALCULATED

#### SUPPLIER MEMBER

**Eligibility:** Subject to reasonable limitation or qualification imposed by FIA's Board of Directors, Supplier Members are engaged anywhere in the world (**maintaining an office or point of contact in North America**) in the manufacturing of steel or other forging stock, die stock, machine tools, equipment such as burners and tooling, major components commonly used by producers, and those who furnish supplies such as lubricants and refractories. **Supplier Members are also:** Material service centers, warehouses, or distribution centers meeting the following minimum criteria: Three years in business and possess on-site power-driven and/or material handling equipment, appropriate on-site power-driven cutting and/or material handling equipment, equipment service and repair companies and/or dealers of used equipment demonstrating mechanical, retrofit, maintenance, or repair service on forging-related equipment beyond a sales/brokering function, technical consulting services, and software, such as simulation or CAD/CAM, those that furnish utility services or any trade association of any public utility.

**DUES:** Supplier membership dues are calculated based on a **3-year average of sales or billings to producers of forged products anywhere in North America**. Membership dues can be calculated for a SUPPLIER member from the tiers below. **THE AMOUNTS BELOW ARE ALL IN UNITED STATES DOLLARS.**

<b>RANGE OF SALES TO NORTH AMERICAN PRODUCERS OF FORGED PRODUCTS: (3-YEAR AVERAGE)</b>	<b>DUES (FLAT RATE)</b>
Less Than \$1 Million	\$3,468/Year
\$1 Million to \$4.99 Million	\$4,260/Year
\$5 Million to \$6.99 Million	\$5,172/Year
\$7 Million to \$9.99 Million	\$6,024/Year
\$10 Million to \$29.99 Million	\$6,888/Year
\$30 Million to \$49.99 Million	\$8,580/Year
\$50 Million to \$74.99 Million	\$10,284/Year
\$75 Million to \$124.99 Million	\$13,752/Year
\$125 Million and Greater	\$17,220/Year

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<b>PRODUCTS/SERVICES SUPPLIED TO FORGING PRODUCERS:</b>	<b>LIST UP SIX FIA MEMBER COMPANIES THAT YOU SUPPLY:</b>
1.	1.
2.	2.
3.	3.
4.	4.
5.	5.
6.	6.

**COMPANY INFORMATION**

\_\_\_\_\_  
Official Company Name

\_\_\_\_\_  
Mailing Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State/province

\_\_\_\_\_  
Country

\_\_\_\_\_  
Postal Code

\_\_\_\_\_  
Physical Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State/province

\_\_\_\_\_  
Country

\_\_\_\_\_  
Postal Code

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
Cell

\_\_\_\_\_  
Website

\_\_\_\_\_  
Email

Indicate below the executive who will be your company's **Primary Contact/Official Representative (OR)** in FIA matters (By-Laws Article III, Section 5): **PLEASE PRINT CLEARLY**

\_\_\_\_\_  
NAME of Primary Contact/Office Representative (OR)

\_\_\_\_\_  
Title & Email

**INDICATE BELOW THE PERSONNEL FROM YOUR COMPANY WHO MAY BE INTERESTED IN ANY PART OF FIA'S ACTIVITIES OR PROGRAMS:**

\_\_\_\_\_  
NAME of Company Personnel

\_\_\_\_\_  
Title & Email

\_\_\_\_\_  
NAME of Company Personnel

\_\_\_\_\_  
Title & Email

\_\_\_\_\_  
NAME of Company Personnel

\_\_\_\_\_  
Title & Email

\_\_\_\_\_  
NAME of Company Personnel

\_\_\_\_\_  
Title & Email

**INDICATE BELOW THE PERSONNEL FROM YOUR COMPANY IN THE FOLLOWING DEPARTMENTS:**

\_\_\_\_\_  
NAME of Marketing Contact

\_\_\_\_\_  
Title & Email

\_\_\_\_\_  
NAME of Safety Contact

\_\_\_\_\_  
Title & Email

\_\_\_\_\_  
NAME of Finance Contact

\_\_\_\_\_  
Title & Email

# CONFIDENTIAL

This page for internal use of  
FIA Staff Officers Only

## **CONFIDENTIAL REPORT OF SALES**

### **AS THE BASIS FOR FIA MEMBERSHIP DUES**

(FIA Fiscal Year June 1, 2024 - May 31, 2025)

**PRODUCERS:** Please provide your 3-year average forging sales **in North America** as a basis for your FIA dues.

**SUPPLIERS:** Please provide your 3-year average of sales or billings to Producers of forged products **in North America** as a basis for your FIA dues.

### **ALL SALES NEED TO BE REPORTED IN UNITED STATES DOLLARS:**

(2023) \$ \_\_\_\_\_

(2022) \$ \_\_\_\_\_

(2021) \$ \_\_\_\_\_

All members and applicants are asked to report annual forging sales to FIA to calculate membership dues. Such information is treated with the utmost confidentiality and is never revealed to any member, officer, or person other than designated FIA staff members.

For the confidential use of FIA staff officers only, we provide our report of sales, which we understand sets the level of dues required of members. If membership is granted, we agree that (1) we will pay our dues punctually according to the schedule determined by members voting at the Annual Meeting of FIA, and (2) we will abide by the by-laws of FIA.

We understand that all membership applications are subject to review and acceptance by FIA's Board of Directors and that FIA is a private organization limited to dues-paying members. Membership may be refused to any company or terminated based on FIA's purposes, goals, mission, or by-laws, as well as for any conduct that is improper, illegal, or inconsistent with the FIA by-laws.

### **WE HEREBY MAKE AN APPLICATION FOR MEMBERSHIP IN THE FORGING INDUSTRY ASSOCIATION:**

**Producer Membership (Manufacturer of forgings in North America)**

**Supplier Membership (Supplier to the forging industry, eligibility defined above)**

#### **SUBMITTED:**

\_\_\_\_\_  
Name of Company

\_\_\_\_\_  
By

#### **ACCEPTED:**

\_\_\_\_\_  
for the Association

\_\_\_\_\_  
Date

Thank you for your interest in joining the Forging Industry Association.

Forging Industry Association  
6363 Oak Tree Blvd.  
Independence, OH 44131

[www.forging.org](http://www.forging.org)

